

# WE ARE LOOKING FOR AN INDEPENDENT SALES REPRESENTATIVE

EKRO Kronsteiner GmbH (AUSTRIA) - Home in the heart of the Styrian iron and steel industry region, EKRO is a modern, quality conscious family enterprise with 65 years of experience in the manufacture of scaffolding systems and equipment for the construction industry.

The main focus of the production with local skilled workers at the plant in Krieglach has always been on facade scaffolding and equipment that was designed in-house and makes work at construction sites easier, faster and safer. Custom constructions for the building and event industry are implemented for individual customer needs.



## INDEPENDENT SALES REPRESENTATIVE

for South-East-Europe (Slovenia, Slovakia, Hungary, Croatia, Bosnia and Herzegovina, Serbia and Montenegro, Albania, Kosovo, Macedonia, Romania, Bulgaria)

### Products for trade

- Scaffolding Systems
- Fall Protection
- Construction Equipment

### Requirements

- An existing network in the field of construction industry
- Excellent communication skills (English or German)
- Strong presentation and professional selling skills
- Travel required (approximately 50-70%)

### Tasks

- An independent sales agent has to promote our brand image and market our scaffolding range on its network of existing customers as well as new prospects. Moreover the agent has to act as a business advisor or project manager of major projects between South-East-Europe and our Austrian enterprise. Furthermore the agent has to come to frequent business schedules to Austria, therefore a driving license is required. The work location of the agent is flexible in its country.

This is a great opportunity for an independent sales representative looking to get into business with an Austrian producer and custom manufacturer for the construction industry.

For consideration please send your application exclusively in English or German to [karriere@ekro.at](mailto:karriere@ekro.at)

### EKRO Kronsteiner GmbH

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WANT  
YOU**

**GEMEINSAM SICHER NACH OBEN®**